



AS Avaron Asset Management

**ANNUAL REPORT
FOR THE FINANCIAL YEAR ENDED ON
DECEMBER 31ST 2013**

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COMPANY FACTS

Beginning of the financial year	01.01.2013
End of the financial year	31.12.2013
Name of the Company	AS Avaron Asset Management
Registration number	11341336
Address	Narva road 7D, Tallinn 10117, Estonia
Phone	+ 372 664 4200
Facsimile	+ 372 664 4201
Web site	www.avaron.ee
Main activity	Management of investment funds (EMTAK 66301) Portfolio management services (EMTAK 66199)
Sworn auditor	AS Deloitte Audit Eesti
Documents enclosed with the annual report	Sworn Auditor's Report Proposal for Profit Distribution Division of revenues in accordance with EMTAK classification standard

MANAGEMENT REPORT

For the financial year ended on December 31st 2013.

AS Avaron Asset Management (hereinafter Avaron; the Company) is a fund management company that manages investment funds, provides investment management services to third party funds and supplies portfolio management services. The Company started its business activities in the first half of 2007 as its first investment funds were launched on April 23rd 2007. The Company has been operational for seven years by now. Avaron investment products invest in Central and Eastern Europe and pursue bottom up and value investing style. Avaron follows responsible investment practices and is a signatory of UN Principles for Responsible Investment (PRI).

As of end of 2013, the Company managed three investment funds registered in Estonia, including one equity fund (Avaron Emerging Europe Fund), one closed-end asset allocation fund (Avaron Flexible Strategies Fund) and one fixed income fund (Avaron Eastern Europe Fixed Income Fund). In addition, Avaron provides sub-investment management services to third-party funds. The Company also provides discretionary portfolio management services to private clients as well as investment advisory services.

Healthy inflows to our funds and discretionary accounts, and revived interest of international investors in 2013 are a sign that investors are starting to recognise the value proposition of Emerging Europe region. Avaron total assets under management increased significantly during the year to €309 million (2012: €83 million).

Avaron financial results improved in 2013. Fee income increased to €889 thousand (2012: €803 thousand), while net income increased to €334 thousand (2012: €313 thousand).

In 2014 Avaron will continue managing Central and Eastern Europe focussed funds and mandates for professional investors and offering asset allocation services via Avaron Flexible Strategies Fund to private investors.

January 15th 2014

Kristel Kivinurm-Priisalm

Chairman of the Management Board

MANAGEMENT BOARD DECLARATION

The Management Board is declaring its responsibility for the preparation of the annual accounts of AS Avaron Asset Management for the financial year ended on December 31st 2013.

The annual accounts are prepared according to the Accounting Principles Generally Accepted in Estonia, and present a true and fair view of the financial position, economic performance and cash flows of AS Avaron Asset Management.

Preparation of the annual accounts according to the Accounting Principles Generally Accepted in Estonia assumes the Management Board to make estimates on the assets and liabilities of AS Avaron Asset Management as of the balance sheet date, and on income and expenses for the reporting period. These estimates are based on up-to-date information about the state of AS Avaron Asset Management and consider the plans and risks as of the annual accounts' preparation date. The ultimate outcome of the business transactions recorded may differ from those estimates.

The annual accounts reflect those significant circumstances that have an effect on the valuation of assets and liabilities until the preparation date of the annual accounts, April 11th 2014.

The Management Board considers AS Avaron Asset Management to carry its activities as a going concern.

Name	Position	Signature	Date
Kristel Kivinurm-Priisalm	Chairman of the Management Board		April 11, 2014
Valdur Jaht	Member of the Management Board		April 11, 2014

BALANCE SHEET

As of December 31st 2013

EUR '000	Note	31.12.2013	31.12.2012
ASSETS			
Cash and cash equivalents		226	195
Trade receivables		188	147
Other receivables and prepayments	3	30	75
Total receivables and prepayments		218	222
Loan receivables	11	1,422	1,155
Units of managed funds		221	209
Total financial investments		1,643	1,364
Tangible assets	2	60	21
TOTAL ASSETS		2,147	1,802
LIABILITIES AND SHAREHOLDERS' EQUITY			
Payable to employees	5	253	245
Tax payables	4	7	8
Supplier payables and customer prepayments		48	44
Total payables and prepayments		308	297
Total liabilities		308	297
Share capital in nominal value	8	224	224
Statutory reserve capital		22	22
Retained earnings		1,259	946
Profit for the financial year		334	313
Total shareholders' equity		1,839	1,505
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		2,147	1,802

INCOME STATEMENT

For the period January 1st 2013 – December 31st 2013

EUR '000	Note	2013	2012
Fee income	9	889	803
Fee expense		118	183
Net fee income		771	620
Financial income and expenses			
Interest income		20	35
Change in value of financial investments		11	9
Net financial income		31	44
Operating expenses			
Wages and salaries		172	132
Social tax and unemployment insurance contribution expenses		46	41
Miscellaneous operating expenses		235	203
Total operating expenses		453	376
Depreciation and impairment of tangible assets	2	15	9
Other operating income		0	34
Profit for the financial year		334	313

STATEMENT OF CASH FLOW

For the period January 1st 2013 – December 31st 2013

EUR '000	Note	2013	2012
CASH FLOW FROM OPERATING ACTIVITIES			
Profit for the financial year		334	313
Adjustments:			
Depreciation and impairment of tangible assets	2	15	9
Interest income		-20	-35
Change in value of financial investments		-11	-9
Change in receivables and prepayments made		-11	-60
Change in liabilities and prepayments collected		11	-8
Total cash flow from operating activities		318	210
CASH FLOW FROM INVESTING ACTIVITIES			
Acquisition of securities		-60	-200
Sale of securities		60	0
Acquisition of tangible assets	2	-55	-8
Loans given		-337	-508
Repayment of loans given		70	85
Interest received		35	23
Total cash flow from investing activities		-287	-608
Total cash flow		31	-398
Cash at the beginning of the financial year		195	593
Cash at the end of the financial year		226	195

STATEMENT OF CHANGES IN EQUITY

For the period January 1st 2013 – December 31st 2013

EUR '000	Share capital	Statutory reserve capital	Retained earnings	Profit for the financial year	Total equity
31.12.2011	224	22	645	301	1,192
Distribution of profit	0	0	301	-301	0
Profit for the financial year	0	0	0	313	313
31.12.2012	224	22	946	313	1,505
Distribution of profit	0	0	313	-313	0
Profit for the financial year	0	0	0	334	334
31.12.2013	224	22	1,259	334	1,839

Additional information on the share capital has been provided in Note 8.

NOTES TO THE ANNUAL ACCOUNTS

For the financial year ended on December 31st 2013

NOTE 1. ACCOUNTING POLICIES

The annual accounts of AS Avaron Asset Management (hereinafter also referred to as “the Company”) for the financial year 2013 have been prepared according to the Investment Funds Act as supplemented by the Regulations by the Minister of Finance, and the Accounting Principles Generally Accepted in Estonia. The requirements of the Accounting Principles Generally Accepted in Estonia comply with the internationally acknowledged accounting and reporting principles, and are stipulated in the Estonian Accounting Act, which is supplemented by the guidelines issued by the Estonian Accounting Standards Board. The Regulation of the Minister of Finance No 73 dated June 11, 2003 “Layout, contents and methods for preparation and presentation of the balance sheet and income statement of a fund management company” was repealed in 2009 and new regulations regarding the reporting of fund management companies were adopted. In accordance with Section 12-13 and 26-27 of Guideline No 2 of the Estonian Accounting Standards Board, the Company has adopted specially modified scheme of Income Statement and Balance Sheet that are better suited for presenting the operations of the Company as a fund management company.

The annual accounts have been prepared in thousands of EUR unless indicated differently. The annual accounts have been prepared on the historical cost basis, except for the revaluation of certain properties and financial instruments that have been accounted for at fair value.

The principal accounting policies adopted are presented below.

Foreign currency transactions

Foreign currency transactions are recorded at the rates of exchange quoted by the European Central Bank at the transaction date. Foreign currency monetary items and those non-monetary items that are carried at fair value are retranslated into EUR at the official foreign currency exchange rates prevailing on the balance sheet date. Non-monetary items, which are not carried at fair value (i.e. prepayments and tangible assets), are not retranslated; instead, foreign currency exchange rates prevailing on the transaction date are used. Gains and losses from foreign currency transactions are recorded in the income statement on net basis.

Financial assets and financial liabilities

Cash, contractual rights to receive cash or other financial assets (i.e. trade receivables) from third parties, equity instruments of other entities and contractual rights to exchange financial assets with third parties under the conditions that are potentially favourable to the Company, are considered to be financial assets. Contractual obligations to deliver cash or other financial assets to third parties and contractual obligations to exchange financial assets with third parties under the conditions that are potentially unfavourable to the Company are considered to be financial liabilities.

Financial assets and liabilities are initially measured at cost, which is the fair value of consideration given or received to acquire the financial asset or liability. Initial cost of all financial assets and liabilities include direct transaction costs.

A regular purchase or sale of financial assets is recognised on value date. If the balance sheet date is between trade date and value date of a transaction, the change in value between the trade date and the balance sheet date shall be recognised as the accounting period’s profit or loss. Depending on their category, financial assets and liabilities are subsequently measured at fair value, cost or amortized cost.

Financial instruments carried at fair value are re-valued on each balance sheet date. Change in fair value of financial assets and liabilities that are acquired for trading, as well as derivatives are recognised in the income statement for the period. Changes in the value of other financial assets accounted for at fair value are recognised directly in equity as a revaluation reserve.

The amortized cost of a financial instrument is the amount at which it is measured at initial recognition, discounted using the effective interest method less principal repayments and any reduction for impairment or uncollectibility.

Financial assets are derecognised when the Company loses the right to the cash flows arising from the financial asset or transfers the cash flows derived from the financial asset and most risks and rewards of ownership of the financial asset to a third party. Financial liabilities are derecognised when the obligation under the liability is discharged, cancelled or expired.

Trade receivables

Current and non-current trade receivables are recorded at amortized cost, i.e. at their net present value, from which doubtful accounts are deducted.

Trade receivables, which partly or fully are not expected to be collected, are expensed and reported in the income statement as "Miscellaneous operating expenses". Receivables, collection of which is not feasible or economically justified, are considered to be non-collectible and written-off from the balance sheet.

Tangible assets

Assets held for use in the supply of services or for administrative purposes, with useful life of over one year and with a minimum value EUR 639 are considered to be tangible assets. Tangible assets are recorded at cost, which comprises purchase price and other directly attributable expenditures.

Depreciation is calculated on the straight-line method. Depreciation rates are assigned separately to each tangible asset or its separately identifiable component depending on its estimated useful life as follows:

- IT equipment – 30% per annum;
- Office equipment – 30% per annum;
- Furniture – 25% per annum;
- Other equipment – 25% per annum.

Improvements to tangible assets are capitalised if they comply with the definition of a tangible asset and the criteria for recognizing an asset on the balance sheet, including the participation of these costs in generating future economic benefits. Maintenance and repairs are expensed when incurred.

Impairment of assets

At each balance sheet date, it is reviewed whether there is any indication that assets are impaired. If the management board of the Company detects any indication that the value of an asset may have declined below its carrying amount, impairment test is carried out.

Financial assets

Impairment of individually significant financial assets is assessed separately for each asset. Impairment of financial assets that are not individually significant and for which there are no objective evidence of impairment, are assessed in aggregate.

If there is any objective evidence that a financial asset is impaired, financial assets carried at amortized cost are written down to their net present value of the estimated future cash inflows (discounted with the effective interest rate of the financial asset determined at recognition). Impairment of a financial asset is recognized as expense in the income statement for the financial year.

If the value of financial assets carried at amortized cost increases in subsequent periods, the previously recognized impairment loss is reversed up to the amount which is lower from both the following:

- net present value of expected future cash inflows from the financial asset; and
- the carrying amount measured at amortized cost as if no impairment loss had been recognized.

The amount of the reversal of impairment losses are recognized in the income statement for the financial year on the same expense account as a reverse entry.

Tangible assets

The recoverable amount of a tangible asset recognized at cost is estimated to conduct the impairment test. If it is not possible to estimate the recoverable amount of an individual asset, the recoverable amount of a cash-generating unit to which the asset belongs, is determined.

The recoverable amount is the higher of the asset's net selling price and asset's value in use. In assessing the value in use, the estimated future cash flows from continuous use and subsequent disposal are discounted to their present value using a discount rate that reflects expected return on similar investments.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. The impairment loss is recognized in the income statement as "Change in value of tangible assets" when incurred.

The Company assesses at each reporting date whether there are any indications that the recoverable amount of an impaired asset has increased by performing an impairment test. If it appears as a result of the impairment test, that the recoverable amount has increased and the previously recognized impairment loss is no longer justified, the carrying amount is increased. The reversal should not result in a carrying amount exceeding the amortized cost if no impairment had been recognized.

The amount of the reversal of impairment loss is recognized in the income statement as "Change in value of tangible assets" for the financial year on the same expense account as a reverse entry.

Liabilities and obligations

All known liabilities that can be reliably measured and the realisation of which is probable are recognised in the balance sheet as liabilities.

Other liabilities the realisation of which is dependent on the fulfilment of certain conditions are disclosed in the notes to the annual accounts as contingent liabilities.

Holiday pay has been expensed in the period when the obligation was due, i.e. when an employee becomes entitled to demand paid holiday. Bonuses to employees have been expensed in the period for which the bonuses are payable. The creation of a provision for holiday pay and bonuses together with the applicable social tax and unemployment insurance tax or the relevant change in the provision is recognized as an expense in the income statement and as a liability on the balance sheet.

Reserves

The statutory legal reserve is recorded according to the requirements of the Commercial Code and comprises distributions made out of the net profit. The annual contribution must amount to at least 1/20 of the net profit for the financial year until the statutory legal reserve equals at least 1/10 of the share capital amount.

Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, i.e. representing the amounts receivable for the services provided. Fee income is recognised in the period when the service was provided, provided that the collection of the relevant receivables is probable, and income and expenses incurred in respect of the transaction can be measured reliably. The revenues have been received for services provided in the Republic of Estonia.

Interest income is recognised on accrual basis.

Fee income includes fund management fees, subscription and redemption fees, fees from managing discretionary securities portfolios, investment advisory fees and fees for providing services in to third-party funds under outsourcing agreements.

Fee expense includes expenses directly related to earning fee income, i.e. rebates of fund management and other service fees, fees payable for the services of credit institutions and registrars, and other fee expense directly related to providing the Company's main services.

Leases

Assets held under operating lease are not reported on the balance sheet. Rentals payable under operating leases are charged to the income statement on a straight-line basis over the term of the relevant lease, irrespectively from disbursements.

Cash and cash flows

Cash in the cash flow statement includes cash at hand, demand deposits and other deposits with credit institutions (with remaining term up to 3 months).

Cash flows from operating activities are reported using the indirect method. Cash flows from investing and financing activities are reported based on gross receipts and disbursements made during the financial year.

NOTE 2. TANGIBLE ASSETS

EUR '000	IT and office equipment	Furniture and other equipment	Total
Acquisition cost			
31.12.2011	41	27	68
Addition	8	0	8
Write off	-10	0	-10
31.12.2012	39	27	66
Addition	11	44	55
Write off	-15	-16	-31
31.12.2013	35	55	90
Accumulated depreciation			
31.12.2011	25	21	46
Depreciation charge and impairment for the year	6	3	9
Accumulated depreciation of written off tangible assets	-10	0	-10
31.12.2012	21	24	45
Depreciation charge and impairment for the year	9	7	16
Accumulated depreciation of written off tangible assets	-15	-16	-31
31.12.2013	15	15	30
Net book value			
31.12.2012	18	3	21
31.12.2013	20	40	60

NOTE 3. ACCRUED INCOME AND PREPAID EXPENSES

EUR '000	31.12.2013	31.12.2012
Interest receivables and receivables similar to interest	19	34
Other prepaid expenses	11	10
Various receivables	0	31
Total	30	75

NOTE 4. TAX PAYABLES

EUR '000	31.12.2013	31.12.2012
Value added tax	1	3
Social tax	4	3
Personal income tax withheld	2	2
Total	7	8

NOTE 5. PAYABLE TO EMPLOYEES

EUR '000	31.12.2013	31.12.2012
Provisions for bonuses	247	238
Vacation reserve	6	5
Other liabilities to employees	0	2
Total	253	245

NOTE 6. OPERATION LEASE

The Company is renting an office space on the conditions of an operating lease. Future expenses from operating leases are as follows:

EUR '000	31.12.2013	31.12.2012
Less than 1 year	7	2
Total payments from non-cancellable operating leases	7	2

Operating lease expense amounted to EUR 27 thousand (2012: EUR 9 thousand).

NOTE 7. CONTINGENT INCOME TAX ON DIVIDENDS AND OTHER DISTRIBUTIONS OF NET PROFIT

According to the effective Estonian Income Tax Act the accrued profit of a resident legal entity is not subject to corporate income tax, instead the tax is due on dividends and other distribution of profits as well as other payments made out of the equity of the legal entity that exceed the monetary and non-monetary contributions to the entity's share capital. Based on the effective law, resident legal entities are liable to pay income tax on all profit distributions paid out as dividends or in another form, with a tax rate of 21/79 on the actual dividends paid.

The contingent tax liability that may occur if all distributable retained earnings should be paid out or if the share capital would be reduced is not reported in the balance sheet. The income tax due on dividend distribution is expensed in the income statement when dividends are declared or when other payments reducing the share capital are made. The Company has not executed any bonus issues of shares that would affect the size of income tax in case the Company decided to reduce share capital.

The Company's distributable retained earnings amounted to EUR 1,593 thousand as of December 31st 2013 (as of December 31st 2012: EUR 1,259 thousand). Consequently, the maximum possible tax liability which would become payable if retained earnings were fully distributed is EUR 423 thousand (2012: EUR 335 thousand).

NOTE 8. SHARE CAPITAL

The Company's share capital amounted to EUR 223,650 as of 31.12.2013 (31.12.2012: EUR 223,650), comprising 3,500 shares with nominal value of EUR 63.90 per share.

NOTE 9. FEE INCOME

EUR '000	2013	2012
Fund management fees	554	390
Subscription and redemption fees	10	32
Portfolio management fees	5	4
Other fee income	320	377
Total	889	803

NOTE 10. WAGES AND SALARIES

The Company employed 8 people based on employment contract as at the end of 2013 (end-2012: 8 people). Total wages and salaries with the applicable social tax and unemployment insurance contributions amounted to EUR 218 thousand in the financial year (2012: EUR 173 thousand). Members of Management Board and Supervisory Board did not receive extra remuneration for participating in the work of the managing bodies.

NOTE 11. TRANSACTIONS WITH RELATED PARTIES

Parties are considered related if one party is controlled by another, or one party has significant influence over another, including the parent company and other group companies, shareholders, the members of the Supervisory Board and the Management Board, their families and the companies in which they hold majority interest or have significant influence.

As of the end of the report period, the Company is fully owned by OÜ Avaron Capital that owns 100% of the Company's shares.

The transactions with related parties were as follows:

EUR '000	2013	2012
Parent company		
Interest income	10	20
Licence fees paid	4	4
Loans given	0	8
Repayment of loans given	-70	-85
Costs paid for other legal entities	0	1
Beneficiaries, executive and non-executive management and the related legal entities		
Interest income	10	14
Loans given	337	500
Sale of securities	1	0
Rebates of fund management and portfolio management fees	18	13
Total	310	475

The balances outstanding with related parties were as follows:

EUR '000	31.12.2013	31.12.2012
Parent company		
Loans given*	585	655
Other receivables and prepayments (accrued interest)	9	20
Supplier payables and customer prepayments	2	1
Beneficiaries, executive and non-executive management and the related legal entities		
Loans given*	837	500
Other receivables and prepayments (accrued interest)	10	14
Supplier payables and customer prepayments	12	8
Total	1,455	1,198

* Nominal currency EUR interest rate 1.5% with maturity December 31st, 2015 and June 5th, 2018.

NOTE 12. CAPITAL ADEQUACY

As of December 31st 2013

EUR '000	Note	31.12.2013	31.12.2012
Share capital paid in	8	224	224
Statutory reserve capital and other reserves		22	22
Retained earnings from previous periods		1,259	946
Retained earnings from current period		334	313
Total Tier 1 own funds		1,839	1,505
Total gross own funds		1,839	1,505
Total net own funds		1,839	1,505
Required amount of net funds based on minimum amount of share capital			
		125	125
Required amount of net funds based on fixed costs			
		117	96
Required amount of net funds		125	125
Surplus of net funds		1,714	1,380

SIGNATURES OF MANAGEMENT BOARD

To the Annual Report for the financial year ended on December 31st 2013

On April 11th, 2014, the Management Board prepared the management report and the annual accounts of AS Avaron Asset Management together with the Management Board's proposal for profit distribution and the sworn auditor's report for the financial year ended December 31st, 2013, and has presented them to the sole shareholder for approval.

By signing the annual report, all members of the Management Board validate the fair presentation of the annual report.

Name	Position	Signature	Date
Kristel Kivinurm-Priisalm	Chairman of Management Board		April 11, 2014
Valdur Jaht	Member of the Management Board		April 11, 2014

[Translation from Estonian original]

INDEPENDENT CERTIFIED AUDITOR'S REPORT

To the shareholder of AS Avaron Asset Management:

We have audited the accompanying financial statements (pages 6-18) of AS Avaron Asset Management, which comprise the balance sheet as at 31 December 2013, and the income statement, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management Board's Responsibility for the Financial Statements

Management Board is responsible for the preparation and fair presentation of these financial statements in accordance with Estonian Accounting Act, the guidelines issued by the Estonian Accounting Standards Board and the Investment Funds Act, and for such internal control as the Management Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Certified Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (Estonia). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

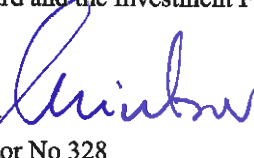
An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the certified auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the certified auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management Board, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of AS Avaron Asset Management as at 31 December 2013, its financial performance and its cash flows for the year then ended in accordance with Estonian Accounting Act, the guidelines issued by the Estonian Accounting Standards Board and the Investment Funds Act.

15 April 2014


Veiko Hintsoy
Certified auditor No 328
AS Deloitte Audit Eesti
License No 27

PROPOSAL FOR DISTRIBUTION OF PROFIT

The Management Board of AS Avaron Asset Management proposes to distribute the net profit for the financial year ended on December 31st 2013 of EUR 334 thousand as follows:

To allocate to retained earnings	EUR 334 thousand
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April 11 2014

Kristel Kivinurm-Priisalm
Chairman of the Management Board

DIVISION OF REVENUES IN ACCORDANCE WITH EMTAK CLASSIFICATION STANDARD

The revenues (fee income) of AS Avaron Asset Management were divided in accordance with EMTAK classification standard as follows in 2013:

EUR '000	2013
66301 Management of investment funds	884
66199 Portfolio management services and investment advisory services	5
Total	889